

# Sports Marketing and Media Bachelor of Science

## Degree Type

Bachelor of Science

## Environment

online

## Program Length

108 weeks

## Overview

Teams, companies, and organizations in the field of sports business are rapidly moving into social, mobile, and digital spaces while targeting opportunities to create content, control their messages, generate revenue, and create fan branding. These businesses are realizing that as the digital universe expands, they can connect with their respective clients and fan bases in a much more intimate way than has ever been possible. Because of this, the sports-business industry has a universal need for creative professionals who understand and utilize technology and are able to communicate the information derived from it. The Sports Marketing & Media curriculum provides opportunities for you to contribute to the new demands of the evolving field of sports business, particularly from a position where digital art, design, communication, distribution, and marketing intersect. This curriculum will also provide you with a fundamental understanding of how marketing and content creation are becoming more integrated into the everyday operations of sports businesses. Furthermore, the curriculum provides practical, real-time opportunities for you to create, distribute, and market content, and includes topics such as social-media marketing, sports-business models, mobile technology, sports sales and sponsorships, intellectual property, and leadership and organizational behavior. This collaborative, project-based curriculum culminates with you creating and producing a targeted sports-business proposal for a self-selected company such as a team, league, university, or marketer.

## Objective

**Bachelor's Objective** The objective of the Sports Marketing & Media Bachelor of Science degree program is to help you develop and refine skills in marketing and technology, which will be valuable for all forms of engagement—communication, revenue generation, event operations, marketing, and business development—within the field of sports business. The degree program focuses on ways that you can maximize the connection between fans, teams, brands, and athletes, and you will learn how to utilize the principles of marketing in a sports-specific context while implementing original content on multiple platforms. Completing the Sports Marketing & Media Bachelor of Science degree program will enable you to pursue new and emerging entry-level professional pathways in the field of sports business, including positions such as sports event coordinator, sports sales associate, client relations supervisor, live events marketing manager, media content producer, and many more.

## Month 1

Code	Title	Credit Hours
GEN1011	Creative Presentation	3.0

## Month 2

Code	Title	Credit Hours
DEP1013	Psychology of Play	3.0
ENC1101	English Composition I	4.0

## Month 3

Code	Title	Credit Hours
BEM1001	Business in the Entertainment and Media Industries	4.0

## Month 4

Code	Title	Credit Hours
MKT210	Introduction to Marketing	4.0
IMK241	Fundamentals of Web Design	4.0

## Month 5

Code	Title	Credit Hours
BUS119	Project and Portfolio I: Personal Branding	3.0

## Month 6

Code	Title	Credit Hours
MKT1414	Marketing Research	4.0
MKT163	Storytelling for Marketing	3.0

## Month 7

Code	Title	Credit Hours
ACG3223	Business Accounting	4.0

## Month 8

Code	Title	Credit Hours
BUS229	Project and Portfolio II: Market Research	3.0

## Month 9

Code	Title	Credit Hours
MKT2418	Fundamentals of Public Relations	4.0

## Month 10

Code	Title	Credit Hours
MKT3014	Marketing Law and Contracts	4.0

## Month 11

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
MAR239	Project and Portfolio III: Marketing	3.0
SMM1111	Professional Development Seminar I: Sports Marketing and Media	1.0

## Month 12

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
SMM3411	Sports Digital Production	4.0

## Month 13

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
SMM3112	Sports Business Models	3.0
SMM2222	Professional Development Seminar II: Sports Marketing and Media	1.0

## Month 14

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
SMM3563	Social Media Methods	3.0

## Month 15

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
SMM349	Project and Portfolio IV: Sports Marketing and Media	3.0
ENC326	Professional Writing	4.0

## Month 16

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
MGF1213	College Mathematics	4.0

## Month 17

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
SMM3622	Sports Events and Entertainment	3.0

## Month 18

Code	Title	Credit Hours
SMM4111	Business Project Management	4.0
PHY1020	Fundamentals of Physical Science	4.0

## Month 19

Code	Title	Credit Hours
SMM359	Project and Portfolio V: Sports Marketing and Media	3.0

## Month 20

Code	Title	Credit Hours
HUM1505	Popular Culture in Media	4.0

## Month 21

Code	Title	Credit Hours
BUL3514	Intellectual Property	4.0

## Month 22

Code	Title	Credit Hours
SMM3934	Mobility Technology and Marketing	3.0

## Month 23

Code	Title	Credit Hours
SMM4561	Sports Sales and Sponsorship	4.0

## Month 24

Code	Title	Credit Hours
MAN3152	Leadership and Organizational Behavior	4.0

## Month 25

Code	Title	Credit Hours
SMM469	Project and Portfolio VI: Sports Marketing and Media	3.0

## Month 26

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
SMM4833	Marketing Plans and Campaign Development	4.0

## Month 27

<b>Code</b>	<b>Title</b>	<b>Credit Hours</b>
BUS479	Project and Portfolio VII: Strategic Proposal	3.0
CRR4000	Career Readiness	4.0
<b>Total Credit Hours</b>		<b>120</b>

Please Note:

- This program is no longer accepting new enrollments.