

# IEN630 : Entrepreneurial Finance

Students in the Entrepreneurial Finance Course will review the unique financial issues facing creative entrepreneurial enterprises. Students will learn how to quantify sales and expense estimates and create pro forma financial projections. Students will also examine short-term and long-term financial planning, business valuation, exit strategies, and other issues relating to the creation of a viable financial plan as part of a comprehensive business model. Topics include debt versus equity financing, how businesses are valued, the decision to go public or remain private, methods for alternative financing, and personal financial issues facing entrepreneurs.

**Credits** 3